

Rapidly Grow the Business and Transform the Organization

THE CHALLENGE

The CEO of a Fortune 25 company tasked the global service organization to create significant cost savings and expand its role to new functions and processes. To do this required the organization to double its size and develop new capabilities. Aviv Consulting was approached to help create the method of change and apply best practices to accelerate the transformation roadmap.

WHAT WE DID

We facilitated a discovery workshop to identify key gaps and develop a roadmap for accelerated growth and transformation that focused on key changes. We helped the leadership team design the method of change and guided its progress on the transformation roadmap. We then facilitated a leadership summit that focused on the key culture and behavior changes needed to enable the transformation.

RESULTS

The organization accelerated the transformation and delivered cost savings of several hundred million dollars (US) ahead of schedule. Its new culture of process improvement and operational excellence enable continuous improvements that will extend the benefits well into the future

“Our summit offered an exploratory journey combined with working out real strategic business needs. It was extraordinarily useful! Amazing what we accomplished in just a few days – we did a time warp!”

**Juergen Reiners, Vice Presidents & General Manager
Hewlett-Packard**

“Aviv, thank you very much for your great facilitating. You help me realize more about myself, my shortcoming, and energized me to do something about it. Also, I thank you for helping our team to come together in a way never experienced before. I’m sure we will go from strength to strength with confidence we didn’t have previously.”

**Sam Hur, Director
Hewlett-Packard**



AVIV SHAHAR'S BIO

Founder of *Aviv Consulting*, Aviv Shahar is an international consultant, coach, author and featured speaker. He has extensive experience coaching executives and helping leaders improve their effectiveness, strategic thinking and collaboration. With clients in the UK, Holland, Germany, Spain, Canada, Mexico, Brazil, Singapore, India and the United States, Aviv's passion is to...

**work with outstanding leaders to
create dramatic new futures for people and organizations.**

For over 25 years, Aviv has specialized in helping executives and managers develop and realize their vision and purpose. Clients that compliment Aviv most often are executives deeply committed to transforming their business, and developing their people, particularly their brightest and most capable managers.

Mr. Shahar, known to many of his clients as The Collaboration and Innovation Catalyst, is a recognized expert in organizational transformation and leadership, strategy, and top talent development. Aviv helps leadership teams cultivate innovation, improve collaboration and develop radical trust and peak performance. His experience in coaching for high-performance in critical operations began as a fighter pilot responsible for training other fighter pilots in the Israeli Air Force.

Aviv Consulting is the preferred provider for private and public organizations committed to improvement, innovation and value creation. Aviv helps executives focus on their most precious resources and talent, and develop a purpose-inspired and contribution-based organization. His clients include leaders from Hewlett Packard, Procter & Gamble, Northrop Grumman Corporation, Xerox, Emeritus Assisted Living, Honeywell, Cisco Systems, Frito-Lay Inc., Kellogg's, WebEx Communications, Berkeley National Labs, Potlatch Corporation, Marvell, The Rockefeller University, the US Department of Interior and the US Department of Defense.

Aviv's articles have been published by the Pfeiffer Annuals, The AMA Best of the Best, T+D, and The Futurist. Aviv created the "Blue Belt" top-talent development programs and the acclaimed "Emerald Keys to Success." Aviv is a Member in The Million Dollar Consultant® Hall of Fame.

VISION AND MISSION

Our mission is to help outstanding leaders create dramatic new futures for people and organizations. We are passionate about sharing our ability to elicit exponentially bigger visions of your future than you had imagined, and helping you grow, develop and achieve the personal and organizational goals necessary to make it a reality.

Our vision is realized when the teams we work with are able to: create a radical level of trust, unify around an expansive vision, generate new opportunities, and unlock their creative and innovative powers to actualize their goals.

The first breakthrough in leadership is inside you, in your capacity to reframe your situation, create opportunities and lead from strength. Coaching and consulting with you throughout this developmental journey is our mastery and life's work.